

## Cost Behavior – Analysis and Use

Mixed Costs: Contains both variable and fixed cost elements.

$$Y = a + bx$$

Y = Total Mixed Costs, Dependent Variable

A = Total Fixed Costs

B = Variable Costs per unit

X = Level of Activity, Independent Variable

\*This equation allows you to calculate what the total mixed costs would be for any level of activity within the relevant range

\*This is the same as the slope formula learned in algebra  $Y = mx + b$ , and the point-slope formula  $Y - Y_1 = m(X - X_1)$

High-Low Method: A method of separating a mixed cost into its fixed and variable elements by analyzing the change in cost between the high and low activity levels

$$\text{Variable Cost} = \frac{\text{Change In Cost}}{\text{Change in Activity}} = \text{Slope of the Line} = b$$

$$B = \frac{Y_2 - Y_1}{X_2 - X_1}$$

\*Then use B, and two points (either  $X_2$  &  $Y_2$  OR  $X_1$  &  $Y_1$ ) to solve for Total Fixed costs.

$$Y = a + bx$$

$$A = y - bx$$

Fixed cost element = Total Cost minus Variable Cost Element

\*Then create equation for your data. Example  $y = \#x + \#$

Contribution Margin: The amount remaining from sales revenues after variable expenses have been deducted

Sales	xx
Less: Variable Costs	(xx)
= Contribution Margin	xx
Less: Fixed Costs	(xx)
= Net Income	xx